

CURRICULUM VITAE

PERSONAL INFORMATION

Name **BRISTOW, Paul**
Address **184 Chemin de la Planche Brûlée, 01210, Ferney-Voltaire, France**
Telephone **+33-4-50406737**
E-mail **paul@paulbristow.net**
Nationality **British**
Date of birth **08 December 1967**

WORK EXPERIENCE

- Dates August 2004 – Present
- Name and address of employer Osmosys SA, Geneva, Switzerland
- Occupation or position held **Chief Technology Officer**
- Main activities and responsibilities Build the technology portfolio for Osmosys. Turn the company from a technology company into a product company. Under my leadership we went from simple interactive boxes with dial-up modems to the world's first deployment of broadband connected systems with interactive DVR, and beyond into high definition systems with DVR and media centre functionality, as a complete, customisable, solution. I was one of the two key people instrumental in bringing Osmosys into Blu-ray, taking the company into a whole new industry sector. During this time I drove the MHP 1.2 specification inside DVB, as well as chairing the DVB PVR group and sitting on the DVB Steering Board.

- Dates *February 2004 – August 2004*
- Name and address of employer *Philips Consumer Electronics, Eindhoven, Netherlands*
- Position held **Connected Product Strategist, CTO Office**
- Main activities and responsibilities Drive the systems-level commercial direction & behaviour for "[Connected Planet](#)" networked products across all product groups. Help define company strategy for digital connectivity and interactive services. Continue relevant trade association and lobbying work

- Dates January 2001 – January 2004
- Name and address of employer Philips Consumer Electronics, Suresnes, France
- Position held **Strategic Technologist**
- Main activities and responsibilities Act as consultant to the product strategy & marketing team of Philips Softworks and STB groups, bringing them up to speed with new business opportunities such as IPTV.
Work with trade and consumer press.
Represent Philips' commercial interests in the [DVB](#) trade association including MHP (interactive TV), PVRs, mobile television, IP services, and regulatory affairs.
Work in Brussels helping to shape the forthcoming [European Directives on Telecoms Access](#).
Participate in the digital TV switchover process in [EICTA](#), including developing regulatory policy recommendations on the steering team of an EU-funded Specialist Task Force on interactive digital television, working with [ETSI](#) and [CENELEC](#).

- Dates January 2000 - December 2000
- Name and address of employer Philips Digital Networks, Eindhoven, Netherlands (travel basis)
- Position held **Strategic Technologist**
- Main activities and responsibilities Define business & technology strategy across the B2B product division.
Explore new business concepts with major broadband service providers across the globe e.g. the "[Rooster](#)" home media server.
Work with trade and consumer press.

- Dates May 1997 – December 1999
- Name and address of employer Philips Consumer Electronics/Philips Digital Networks, Suresnes, France

- Position held **Product Strategy & Realisation Manager**
- Main activities and responsibilities Create three generations of platform specifications for interactive digital TV set top boxes. Product Manager for world's first DVB-T set top box, with Ondigital in the UK. Represent Philips in the [DVB MHP](#) interactive TV standardisation work.
- Dates July 1996 – May 1997
- Name and address of employer Olivetti Personal Computers, London, UK
- Position held **Technical Product Manager for Northern Europe**
- Main activities and responsibilities Define product offer for the Consumer PC range. Provide technical support for the sales team. Manage consumer press.
- Dates February 1995 – June 1996
- Name and address of employer Jiskoot Autocontrol, Tunbridge Wells, UK
- Position held **Product Development Manager**
- Main activities and responsibilities Manage product development team and numerous customer projects. Develop two new products; the TexCalc oil energy meter and the Insight range of flexible flow control and blending systems.

EDUCATION AND TRAINING

- Dates 1991 & 1994
- Name and type of organisation The Open University (part-time)
 - Principal subjects Science Foundation, Mathematical Modelling, Software Engineering
- Level in national classification BSc & PhD credits
- Dates 1984 - 1987
- Name and type of organisation Southampton Institute of Higher Education
 - Principal subjects Electronics and Telecommunications
- Title of qualification awarded HNC, OND

PERSONAL SKILLS AND COMPETENCES

MOTHER TONGUE

OTHER LANGUAGES

SOCIAL SKILLS AND COMPETENCES

English

French (Excellent reading, basic writing, & good verbal skills)

Intercultural skills - My work has led to me working with multinational companies and executives across the world.

Mediating skills – I have for years been working in multinational trade associations, building consensus and common positions and creating position papers.

Presentation skills – I have been invited to speak at many international conferences, including [DVB World](#), [IBC](#), [Broadcast Asia](#), [Mediacast](#).

Political skills – I am part of an industry lobby group in Brussels, and have considerable experience discussing with the European Commission, Parliament and Council, mostly regarding audiovisual policy, information society, technology and competition issues.

DRIVING LICENCE(S)

Full, UK driving licence for car and motorcycle

ADDITIONAL INFORMATION

References available on request.

PERSONAL INTERESTS

Open source software. Eco-design. Playing classical and jazz music. I love being in a multinational environment.